

## Message Text

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ACTION COME-00

INFO OCT-01 NEA-14 ISO-00 EB-11 DRC-01 CIAE-00 INR-11

NSAE-00 RSC-01 INT-08 /047 W  
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R 181228Z SEP 74

FM AMEMBASSY NEW DELHI  
TO SECSTATE WASHDC 3978  
INFO AMEMBASSY ISLAMABAD  
AMCONSUL KARACHI  
AMCONSUL LAHORE  
AMCONSUL BOMBAY  
AMCONSUL CALCUTTA  
AMCONSUL MADRAS

UNCLAS NEW DELHI 12498

E.O. 11652: N/A  
TAGS: BEXP  
SUBJECT: MINING/MINE PLANT PROCESSING/EARTH-MOVING/CONSTRUCTION  
EQUIPMENT TRADE MISSION

REF: STATE 202058

1. WE REGRET THE MISUNDERSTANDINGS WHICH HAVE ARISEN CONCERNING THE COMPOSITION OF THE SUBJECT TRADE MISSION. THE ORIGINAL MARKET RESEARCH DOCUMENT OF MARCH 26, 1974, WAS SUBMITTED BEFORE THE SEVERE IMPACT OF THE WORLDWIDE ENERGY CRISIS WAS FELT IN INDIA. BY MID-YEAR, HOWEVER IT HAD BECOME ABUNDANTLY CLEAR THAT THE GOI MUST REARRANGE ITS EARLIER PRIORITIES, AND IT HAS SINCE BEGUN TO DO SO. OUR A-278 WAS ONE RESULT OF OUR RECENT REPORTING ON INDIA'S ECONOMIC DIFFICULTIES, HIGHLIGHTING IN DEPTH THE NEED FOR A CHANGE OF THRUST TO THE PROPOSED TRADE MISSION-- A CHANGE DESIGNED TO MEET THE NEEDS AND DESIRES OF THE GOI. WE REITERATE THAT IT IS HIGHLY UNLIKELY THAT THE GOI WILL EARMARK FOREIGN EXCHANGE FOR CONSTRUCTION AND EARTHMOVING EQUIPMENT IN THE COMING YEAR.

2. WE FULLY APPRECIATE THE PROBLEMS FACED BY COMMERCE

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IN RECRUITING A MISSION TAILORED TO BOTH THE NEEDS OF INDIA AND

PAKISTAN. AS YOU WILL NOTE FROM OUR PREVIOUS MESSAGES., OUR CONCERN IS THAT WE TAKE FULL ADVANTAGE OF THE VERY GREAT EMPHASIS WHICH THE GOI IS NOW PLACING ON IMPROVED AND EXPANDED EXTRACTION OF COAL AND OTHER KEY MINERALS. WE HOPE TO HAVE AS A MINIMUM, EQUIPMENT SPECIALISTS IN THE AREAS OF OPEN PIT COAL AND HARD ROCK MINING, UNDERGROUND COAL AND HARD ROCK MINING, AND COAL AND HARD ROCK PLANT DESIGN AND OPERATION.

3. WE WOULD APPRECIATE LEARNING WHICH FIRMS HAVE AGREED TO PARTICIPATE IN THE MISSION. PLEASE KEEP US INFORMED ON A REGULAR BASIS OF THE SUCCESS OF YOUR RECRUITING ATTEMPTS. IF IT APPEARS THAT CERTAIN KEY PRODUCT AREAS FOR INDIA MAY NOT BE ADEQUATELY REPRESENTED ON THE MISSION, WE WILL BE DELIGHTED TO DO WHAT WE CAN FROM THIS END TO ENCOURAGE RELUCTANT FIRMS TO JOIN THE MISSION.

4. IF THE KEY PRODUCT AREAS ARE REPRESENTED ON THE MISSION, WE HAVE NO DIFFICULTY WITH THE INCLUSION OF REPRESENTATIVES OF GENERAL EARTH MOVING/CONSTRUCTION EQUIPMENT FIRMS WHICH WOULD SATISFY PAKISTAN'S NEEDS. WE WILL ATTEMPT TO GIVE MISSION MEMBERS IN THIS PRODUCT CATEGORY ACCESS TO KEY GOI OFFICIALS AND MAJOR END USERS.SCHNEIDER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 SEP 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Page Count:** 2  
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**Reference:** STATE 202058  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** martinjw  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 22 MAR 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <22 MAR 2002 by maustmc>; APPROVED <31 JAN 2003 by martinjw>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
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**Subject:** MINING/MINE PLANT PROCESSING/EARTH-MOVING/CONSTRUCTION EQUIPMENT TRADE MISSION  
**TAGS:** BEXP  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005